

# BUILDING THE FOUNDATION FOR CLOUD INNOVATION

A strategic solution to drive cloud migration and readiness and establish the modern workplace



# INTRODUCTION

**Financial services organizations need to rapidly move to the cloud, with the events of the last few years highlighting just how critical it is to be more secure, resilient, and agile.**

As part of wider digital transformation strategies, firms must be better prepared for continuing global disruption. But at the same time, become more competitive and future-proof.

ECI's Cloud Solutions provide an answer to these challenges. Not only helping to drive and scale growth, reduce technical debts, and bring new services to market quicker, but also enable the use of new technologies and make hybrid work possible.

ECI is helping firms to move away from expensive upfront IT investments and lower the barrier to entry for innovation, implementing Microsoft and other multi-cloud solutions to quickly realign and redeploy their business.

# GUIDING YOU ON THE PATH TO RELIABLE, SECURE, AND TRANSFORMATIVE CLOUD OPERATIONS

**We know that highly regulated organizations can be reluctant to move to the cloud. After all, the stakes are high, compliance is strict, and a poorly managed migration can damage operations and reputations.**

Therefore, you need the assurance that any cloud infrastructure will be robust, reliable, and secure. With ECI Cloud Solutions, we provide you with a complete offering for cloud readiness. We support you with the technology, processes, expertise, and roadmap to drive the agile transformation of your business, operations, and competitiveness.

Our Cloud Solutions can support you with:



**Cloud Transformation:** Cloud advisory, strategy, migration



**Cloud Infrastructure:** System and platform management and monitoring, Azure hybrid and multi-cloud managed services, and cloud security



**Modern Workplace:** Service and Helpdesk, Microsoft 365 management and virtual desktop, and endpoint management



**Cloud Data:** Accessibility and visibility across the organization, data loss prevention, protection, and compliance

# ENABLING YOU TO GROW, SCALE, AND OPERATE MORE EFFECTIVELY AND EFFICIENTLY

**As financial services firms continue to drive innovation and digital transformation, they need the cloud expertise to take it to the next level. But they are being hindered by legacy applications that are hard to migrate, and challenges around managing the cloud in-house.**

ECI Cloud Solutions deliver growth, scale, effectiveness, and efficiency of your day-to-day operations through a mature deployment and management framework for the cloud. We provide you with:



**Secure access to your assets and data, so you can leverage them wherever you are and whenever you need them.**

We provide you with stable, reliable systems with minimum downtime, and with disaster recovery and business continuity built in. With Azure express routing, always on VPN, proxy solutions, and virtual desktops, this means secure access to assets in a way that aligns with your business direction.



**Highly secure cloud solutions and proactive cloud management to keep you aligned with standards and protected against cyber threats.**

Implemented alongside ECI Cybersecurity Solutions, we provide advanced protection via next-generation firewalls, web filtering, antivirus and malware tools, patch management, email security, and endpoint protection.



**A lower barrier to innovation and improved business agility.**

We support you to get to market faster and become more easily extendable as a business. With the ability to replicate and industrialize innovation, we remove any restraints from business growth and modernization.



**Better control of costs, with reduced total cost of ownership.**

Our support and technology provides your business with predictable IT spend, along with user-based pricing that can scale up and down per demand.



# WHY ECI IS THE RIGHT PARTNER TO GUIDE YOU ON THE PATH TO CLOUD

ECI is unlike other Managed Cloud Service Providers because:



**We understand today's journey to cloud – and how to get you there.**

As a Microsoft Gold Partner, we have extensive experience across the entire Microsoft stack (Azure & O365), as well deep project development and service management capabilities with AWS. We've constantly adapted to stay aligned to the most recent public, private, multi, and hybrid cloud strategies. We maintain a position at the front of development to keep you current.



**We seek to understand your strategy and your roadmap through a consultative approach.**

We learn what your business does, its financial and customer model, and what your data points are. This means we can deliver change from a business perspective and therefore develop a cloud strategy to match.



**We align with all relevant industry standards and regulatory compliance.**

Ensuring alignment with standards from ISO, CIS, NIST, and regulations such as SEC, FINRA, FCA, and HCA provides you with the assurance that your solutions are developed with compliance in mind.



# A DEEPER UNDERSTANDING OF THE FINANCIAL SERVICES ECOSYSTEM AND ITS OPERATIONS

With Cloud Solutions from ECI, we support firms to get ahead of change, get ahead of the market, and innovate at speed – with a solution tailored to your needs and developed for the specific demands on the financial services industry.

We can take the entire challenge of managing cloud off your shoulders and enable you with a modern workplace that will make you fit today, and ready for the future. Meaning you can focus on becoming more strategic, more competitive, and more innovative.

Together, we help you go Beyond Lights On.



## FIND OUT MORE

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## ABOUT ECI

ECI is the leading provider of managed services, cybersecurity and business transformation for mid-market financial services organizations across the globe. From its unmatched range of services, ECI provides stability, security and improved business performance, freeing clients from technology concerns and enabling them to focus on running their businesses. Learn more at [www.eci.com](http://www.eci.com).